

Mohamed Ahmed Said, CMA, EMBA

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Qualifications Profile

- Finance Control Manager with solid and progressive experience in most functions of accounting and financial management. Possessed Certified Managerial Accountant accreditation from the Institution of Managerial Accountants. In addition to an Executive Masters in Business Administration from Alexandria University, Egypt with collaboration with Georgia state University, J. Mack college of business, Atlanta, USA. Also obtained a diploma in Marketing Communication from International Advertising Association, Alexandria University, Egypt.
 - Highly skilled in collaborating with all members of the organization to achieve business and financial objectives. Adept in streamlining financial processes, enhancing productivity levels, departmental restructuring and introducing process improvements.
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Core Competencies

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| • Financial Stewardship & Controllershship | • Internal control framework Compliance |
| • Financial Reporting and Consolidations | • Risk assessment & mitigation techniques |
| • GAAP Compliance and Auditing | • Change Management & Restructure. |
| • Financial Management and Accounting | • Process Improvement |
| • Budget Management & Forecasting | • Corporate Communications |
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CAREER HIGHLIGHTS

- Playing a key role in establishing the internal control framework for various departments associated with financial and operational transactions reporting, responsible for processes improvements and risk management within Andalusia Group business units.
 - Transforming the Budgeting & costing systems of business units, employee talents and key performance indicators. Furthermore, establishing the reporting structure within Andalusia group.
 - Assessment and determination of activities and measures necessary for implementing Activity Based Management system and managing the transition from traditional costing system in Borg Pharmaceuticals Industries.
 - Establishing the payable cycle, petty-cash reconciliation policies and accounting entries reporting responsibilities in Borg Pharmaceuticals Industries. In addition to negotiating vendors, contractors, insurance contracts and involving in many tax related issues for Borg Pharmaceutical Industries.
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Professional BACKGROUND

ANDALUSIA GROUP FOR MEDICAL SERVICES

Egypt Headquarter, Alexandria.

Finance Control Manager, (December 2015 to Present)

Provide leadership and direction for controllers' team in all aspects of financial controllership, costing management, performance measurements and process improvements to achieve the corporate goals and objectives. Involve in most of internal Audit activities to insure compliance with standards and controls.

Key Achievements:

- Preparing and presenting the management monthly report to Board of Directors, which support decision making processes.
- Directing all controlling processes and ensuring compliance with policies, procedures and standards.
- Monitoring key business risk exposure areas, addressing key issues from both a financial and commercial perspectives to mitigate associated risks, improve processes and compliance assurance.
- Measuring the performance of operations and develop key performance indicators supporting effective planning, decision making and cost saving programs.

BORG PHARMACEUTICAL INDUSTRIES

Alexandria, Egypt.

Senior Costing Accountant, (May 2010 to November 2015)

Directed costing team in all aspects of costing system, through the detailed analysis of activities, cost pools and objects for effective Activity Based management. Monitor the implementation of the appropriate budgeting system and performance variances and indicators reporting structure.

Selected Achievements:

- Initiate and manage the transition from traditional costing system to ABC costing system including activities analysis and restructure to comply with the Board of Directors vision.
- Manage the budgeting team in forming appropriate activity based budget structure and related performance measures including departmental key performance indicators reporting structure.
- Monitor the application of the new costing system and assess its progress and outcome on a cost-volume-Benefit analysis and report recommendations to executive directors.
- Represent the company in vendors and contractors negotiations to monitor the impact on the company's costs and enhance profitability.

BORG PHARMACEUTICAL INDUSTRIES

Alexandria, Egypt.

Payable Accountant, (July 2007 to April 2010)

Maintain accountability for all aspects of accounting function. Determine and manage payment policies for efficient fund management including all accounting treatments in terms of ledger entries and reconciliations. Support new acquisition decisions, assets evaluation and insurance determinations. In addition, Manage accruals and tax compliance on a timely basis.

Selected Accomplishments:

- Served as a business partner with all departments to ensure efficient cash management with the responsibility of all accounting aspects for payable area with periodic reports to senior management.
- Establish petty-cash reconciliation policies and procedures and ensure that all accounting treatments are held appropriately. Also, analyze all expenses to confirm its compliance with budget and preventing resources misuse and fraud.
- Responsible for tax reconciliations including preparing and submitting accurate tax forms to the appropriate authorities before deadline.
- Review and maintain accuracy of general ledger accounts and periodic closing entries for the production of periodic financial statements.

Education & Credentials

- Certified Managerial Accountant (CMA) accreditation, Institution of Managerial Accountants (IMA), New Jersey, USA (2016). License No. 51967
- Executive Masters in Business Administration, Business Management- Alexandria University, Egypt in collaboration with Georgia State University, J. Mack college of business, Atlanta, USA (2015).
- Diploma in Marketing Communication, Association of International Advertisement (IAA), Alexandria University, Egypt (2015).
- Bachelor of Commerce, Accounting Department, English section, Alexandria University, Egypt (2007).

References on Request • Available for Relocation